

# Marwan Azzi

## Partner

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New York

Marwan Azzi is a partner in the New York office of Gibson Dunn and a member of the firm's Private Equity Practice Group. Marwan's practice focuses on representing companies, private equity and infrastructure funds, and management teams in global investments in the infrastructure space, including assisting clients with domestic and cross-border mergers and acquisitions, joint ventures, project development, co-investments, and other corporate matters. Marwan's infrastructure experience spans the energy space (power generation, energy transition, and midstream), transportation, digital infrastructure, and social infrastructure in North America and Latin America.

Marwan is recognized as a "Leading Lawyer" for M&A and Private Equity in the United States by Euromoney (2020). He is also a recipient of a "40 under 40 Emerging Leaders Award" by *The M&A Advisor* (2018).

Prior to joining Gibson Dunn, Marwan was a partner at an Am Law 100 firm. He serves as current Chairman of the Board of ABANA and also serves on the board of LIFE Lebanon.

Marwan received his LLM from Boston University and earned his LLB from St. Joseph University (Lebanon). He is admitted to practice in New York and Beirut.

**Marwan's experience includes the representation of:**

### ***Transportation Infrastructure***

- Blackstone in its acquisition of Safe Harbor Marinas, a marina and superyacht servicing business, for \$5.65 billion.
- Ardian in its acquisition of Aviation Facilities Company Management, LLC "AFCO" from Goldman Sachs Alternatives. AFCO is an independent industry leader in the investment, development, management, and operation of on-airport cargo facilities and other airport infrastructure in the United States.
- Meridiam in its acquisition of an additional stake in LaGuardia Gateway Partners (LGP) from Skanska.
- Antin Infrastructure Partners in its acquisition of Lake State Railway Company, a Michigan-based regional freight railroad.
- I Squared Capital in its:
  - U.S.-based trailer lessor Transportation Equipment Network's "TEN" (formerly, Star Leasing) acquisition of the Canadian business of TIP Group, a European-based truck and trailer leasing company.
  - U.S.-based trailer lessor Star Leasing's acquisition of Commercial Trailer Leasing (CTL), a full-service trailer lessor.
  - U.S.-based trailer lessor Star Leasing's acquisition of North East Trailer



## Capabilities

Private Equity  
Energy and Infrastructure  
Infrastructure  
Mergers and Acquisitions  
Projects

## Credentials

### Education

Boston University - 2007 Master of Laws (LL.M.)  
Saint Joseph University - Beirut - 2002 Bachelor of Laws (LL.B.)

### Admissions

New York Bar  
Lebanon - Beirut Bar Association

Services (NETS), a full-service trailer lessor.

- Acquisition of a controlling stake in Colombian port concessionaire Sociedad Portuaria Regional de Barranquilla S.A. from private equity firm Southern Cross Group.
- Acquisition of Star Leasing, a leading trailer lessor in the United States.
- Acquisition of FlexiVan Leasing, the third-largest marine chassis provider in the United States.
- UniSuper Ltd., as part of a consortium of investors, in the \$2.1 billion acquisition of a 50 percent stake in Transurban's toll roads in the U.S. Transurban sold a 50 percent interest in its U.S. toll roads located in the Chesapeake region, which was purchased in part by AustralianSuper, CPPIB, and UniSuper.

## **Power & Energy**

- I Squared Capital in its:
  - Portfolio company's Inkia Energy's sale of Peruvian power generator Samay I SA, operator of the 724 MW Puerto Privado thermal power plant, to Grupo Romero.
  - Portfolio company's Inkia Energy's sale of Energuate, its electricity distribution asset in Guatemala, to Threelands Energy Ltd.
  - Portfolio company's Inkia Energy's sale of the Agua Clara wind farm in the Dominican Republic to AES.
  - Sale of interests in Kendall Green Energy, a cogeneration facility in Cambridge, Massachusetts, to Veolia Energy North America.
  - Portfolio company's Inkia Energy's sale of its Peruvian transmission line company Orazul Energy Group to Interconexión Eléctrica S.A. Orazul Energy Group operates three transmission lines in central and northern Peru with a combined length of 176km (109.4 miles) and three transmission lines in central Peru with a combined length of 394km.
  - \$1.3 billion acquisition of Inkia Energy, which has a highly contracted portfolio of approximately 3,400 MW of gross installed capacity in nine countries, with a fleet of highly efficient hydroelectric, wind and thermal facilities.
  - \$1.2 billion acquisition from Duke Energy of a portfolio of hydroelectric and natural gas generation plants, transmission infrastructure and natural gas processing facilities, totaling 2,300 MW in Peru, Chile, Ecuador, Guatemala, El Salvador, and Argentina.
  - Acquisition of an equity interest in Oleoducto Central, S.A. (OCENSA) from Advent International. OCENSA operates the largest crude oil pipeline in Colombia.
- Ardian and Agr-Am in the acquisition of the Peruvian business of Latin America Power Holding B.V., a renewable energy company.
- Semptra Energy in its:
  - \$3.59 billion sale of its Peruvian businesses including its 83.6 percent in Luz Del Sur to China Yangtze Power International (Hongkong) Co., Limited. The transaction was named "M&A Deal of the Year" by *China Business Law Journal* in 2020.
  - \$2.23 billion sale of its Chilean businesses, including its 100 percent stake in Chilquinta Energía S.A., to State Grid International Development Limited (SGID). The transaction was named "M&A Deal of the Year" by *China Business Law Journal* in 2020.
- GE Energy Financial Services in its acquisition of 49 percent of EGPNA

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Renewable Energy Partners LLC from Enel Green Power SpA. The partnership has assets in North America with 760 MW of generating capacity.

### **Digital Infrastructure**

- I Squared Capital in the acquisition of KIO Networks, a leading digital infrastructure service provider in Mexico.
- Ardian Infrastructure in the acquisition of a 50% co-control equity interest in MXT Holdings, a Mexico-based telecommunications infrastructure company and MXT's follow-on acquisition of Centennial Towers Mexico from Madison Dearborn Partners.
- InfraBridge and its portfolio company Everstream as a borrower in connection with a syndicated credit facility and in a potential bolt-on acquisition.

### **Sustainability**

- Antin Infrastructure Partners in its investment in PearlX Infrastructure LLC, an owner and operator of fully integrated smart grid infrastructure systems.
- Blue Earth Capital AG in its investment in AMP Robotics Corp., a pioneer in artificial intelligence (AI), robotics, and infrastructure for the waste and recycling industry.
- Blue Water Energy LLP's portfolio company in a joint venture with NextEra to develop, operate and market mobile and onsite gas liquefaction technology in the U.S. market.

### **Other M&A**

- Harkness Capital Partners, a private equity firm based in New York, in the sale of Kane Logistics to ID Logistics. Kane is a third-party logistics company (3PL) that provides value-added warehousing and distribution services.
- Dominus Capital, L.P. a private equity firm based in New York, in the sale of W.F. Taylor, LLC to Meridian Adhesives Group. Taylor is a leading specialty flooring adhesives and sealants manufacturer with operations in Dalton, GA and Fontana, CA.
- Pernod Ricard SA, the world's second-largest distiller, in the acquisition of Rabbit Hole Spirits, LLC, a U.S. premium bourbon brand.
- Caisse de dépôt et placement du Québec (CDPQ) in its \$500 million minority investment in Mexican pharma business Sanfer.
- Vale S.A. (NYSE: VALE), a Brazilian mining company and the largest producer of iron ore and nickel in the world, in the \$550 million acquisition of Ferrous Resources Limited, a mid-sized iron ore company also located in Brazil.

*\*Includes representations prior to Marwan's association with Gibson Dunn.*

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