Alisa Babitz

Of Counsel

ababitz@gibsondunn.com
T: +1 202.887.3720
Washington, D.C.



Alisa Babitz is of counsel in Gibson Dunn's Washington, D.C. office. She is a member of the firm's Mergers and Acquisitions Practice Group. She advises public and private companies on a wide range of general corporate, securities and M&A matters including: acquisitions, dispositions and other business combinations; strategic alliances and joint ventures; public offerings and private placements of equity and debt securities; and venture capital investments.

Alisa has co-authored several articles on various corporate and securities law topics, as well as the "Securities Law Issues" chapter of The M&A Practice Guide, LexisNexis and chapters in Partnership, Joint Ventures & Strategic Relationships, Law Journal Seminars-Press.

She earned her law degree, cum laude, in 1993 from Harvard Law School. Alisa received a bachelor of arts degree, *magna cum laude*, in history from Columbia University in 1990. She is admitted to practice in the State of New York and the District of Columbia.

Selected M&A representations include the following:

- CoStar Group, Inc. (NASDAQ: CSGP) in its acquisitions of Apartments.com for $585 million and Apartment Finder for $170 million
- Independent directors of Media General, Inc. (NYSE: MEG) in the merger of Media General with Young Broadcasting
- Apex Tool Group, a joint venture between Danaher Corp. (NYSE: DHR) and Cooper Industries (NYSE: ETN), in its $1.6 billion sale to Bain Capital
- Marriott International (NYSE: MAR) in the spin-off of Marriott Vacations Worldwide (NYSE: VAC), which operates Marriott's vacation ownership business
- Watson Wyatt in its $3.5 billion merger of equals with Towers Perrin, which resulted in the formation of Towers Watson (NASDAQ: TW)
- Neustar, Inc. (NYSE: NSR) in its acquisition of several private companies and its acquisition of the Numbering Solutions business from Evolving Systems (NASDAQ: EVOL)
- EaglePicher Corp. in the sale of several portfolio companies totaling approximately $500 million
- Marriott International (NYSE: MAR) in its $210 million acquisition of a hotel management company from Gaylord Entertainment Company (NYSE: RHP)
- Summit Materials (NYSE:SUM) in its $180 million acquisition of an aggregates and ready-mix concrete company

Selected joint venture representations include the following:

Capabilities

Mergers and Acquisitions
Capital Markets
Investment Funds
Securities Regulation and Corporate Governance

Credentials

Education

Harvard University - 1993 Juris Doctor
Columbia University - 1990 Bachelor of Arts

Admissions

New York Bar
District of Columbia Bar

2026 Gibson, Dunn & Crutcher LLP. All rights reserved.
For other information, please visit us at **www.gibsondunn.com**

GIBSON DUNN

- Nippon Steel & Sumitomo Metal Corp. (TYO: 5401) in the formation of a $3.4 billion steel manufacturing joint venture with BlueScope Steel (ASX: BSL)
- Marriott International (NYSE: MAR) in the formation of a joint venture with IHG, Wyndham, Choice & Hyatt to create RoomKey.com, a hotel booking website
- SAFANAD, a private equity firm, in the formation of a joint venture with Formation Capital to recapitalize and operate a $900 million health services company
- Synthetic Genomics in the formation of research & development joint ventures with each of BP British Petroleum and Asiatic Centre for Genome Technology
- Hamilton Lane, a private equity management firm, in the formation of a private equity fund as a joint venture with BNP Paribas (PA: BNP)

Alisa Babitz
Of Counsel

ababitz@gibsondunn.com
T: +1 202.887.3720
Washington, D.C.

2026 Gibson, Dunn & Crutcher LLP. All rights reserved.
For other information, please visit us at **www.gibsondunn.com**