

# Joseph Barbeau

## Partner

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Palo Alto

Joseph M. Barbeau is an international commercial lawyer with extensive experience in both Greater China and Silicon Valley. He practiced in Hong Kong for 12 years (1985-1997) and returned as the partner-in-charge of the firm's Hong Kong and Beijing offices established in 2010 and 2013 respectively. Mr. Barbeau also practiced in the Bay Area for 15 years, and continues to be actively involved with domestic and cross-border transactions in both regions.

Mr. Barbeau's M&A experience includes representing St. Jude Medical, Inc. on its \$30.7 billion acquisition by Abbott Laboratories; representation of a Chinese consortium (led by Hua Capital and Citic Capital) on its \$1.9 billion acquisition of Omnivision Technologies, Ltd.; and representation of St. Jude Medical, Inc. on its \$3.4 billion acquisition of Thoratec Corp.

His practice has been wide-ranging, including public and private mergers and acquisitions, joint ventures, start-up financings, and major licensing transactions, and spans an exceptional breadth of businesses, including internet, software, semiconductor and other technology companies, medical device and health care service companies, apparel, automotive and electronics companies, cleantech and other energy-related transactions, and project infrastructure companies. Mr. Barbeau also has substantial experience representing pooled investment funds (private equity and venture capital), both in formation and portfolio investment transactions.

Mr. Barbeau is ranked as a leading attorney in the Corporate Law and Mergers & Acquisitions categories of the current edition of *The Best Lawyers in America*, and as a 2013 Top Rated Lawyer in Healthcare, in the 2013 joint rankings by The American Lawyer and Corporate Counsel. In addition, *Chambers and Partners Global* 2013 and 2014 editions list Mr. Barbeau as an 'expert based abroad' in the category China - Corporate/M&A (International Firms), noting that he "comes recommended for his experience of both Californian and Chinese jurisdictions" and "earns special praise for his cross-border focus and as someone who is very easy to work with and knows the ins and outs of getting a deal done."

Mr. Barbeau was born in Minneapolis, Minnesota and is a graduate of the University of Minnesota, receiving his B.A. degree, *summa cum laude*, in 1977, and his J.D. degree, *magna cum laude*, in 1981, where he was Articles Editor of the *Law Review* and a member of the Order of the Coif. He was a law clerk to the Hon. Gerald W. Heaney of United States Court of Appeals, Eighth Circuit.



### Capabilities

Mergers and Acquisitions  
Emerging Companies / Venture Capital  
FDA and Health Care  
Consumer and Retail  
Intellectual Property  
Life Sciences  
Media, Entertainment, and Technology  
Private Equity

### Credentials

#### Education

University of Minnesota - 1981 Juris Doctor  
University of Minnesota - 1977 Bachelor of Arts

#### Admissions

California Bar