Alison Beal

Partner

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London



Alison Beal is a partner in the London office of Gibson Dunn and a member of the firm's Technology Transactions Practice Group and its Strategic Sourcing and Commercial Transactions Practice Group.

Admitted to practice in multiple jurisdictions, Alison has extensive international experience and capability in complex commercial transactions for clients based in Europe, U.S., and APAC, focusing on new technologies, R&D collaborations and externalisations, ITO, BPO, telecommunications, strategic alliances and the re-negotiation and exit of those transactions.

Alison focuses on structuring, negotiating, and documenting large-scale and global information technology and business process outsourcing transactions and other commercial and technology related transactions. She also regularly advises clients on intellectual property and information technology issues in connection with corporate transactions, including private equity representations, mergers and acquisitions and distressed acquisitions.

She ?is recognised by *The Legal 500 UK* 2024 for IT and Telecoms.

Selected experience:*

- A telecommunications company on the implementation of a new global IT sourcing strategy and a series of resulting global transactions;
- A pharmaceutical company on several global R&D outsourcing collaborations;
- A supplier in relation to IT and BPO outsourcings in the insurance industry;
- A global advertising company on various cloud services agreements, ITOs, BPOs, reseller and consulting services;
- Various UK and European banks on critical IT and BPO transactions;
- A potential purchaser on the IT and IP aspects of assets and shares of a group in administration; and
- A private equity firm on the IT and IP aspects of various acquisitions.

**Some of these representations occurred prior to Alison's association with Gibson Dunn.*

Capabilities

Strategic Sourcing and Commercial Transactions
Artificial Intelligence
Data Centers and Digital Infrastructure
Fintech and Digital Assets
Intellectual Property
Tech and Innovation
Technology Transactions

Credentials

Education

University College London - 1996 Master of Laws (LL.M.)
Queensland University of Technology - 1995 Bachelor of Laws (LL.B.)

Admissions

England & Wales - Solicitor
New York Bar

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