

# Hayden Cameron

## Partner

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London

Hayden Cameron is a partner in the London office of Gibson Dunn and a member of the Real Estate Practice Group. He advises a broad range of clients, with a particular focus on U.S. and U.K. private equity sponsors and fund managers, Middle Eastern sovereign wealth funds, institutional investors and developers. He is currently on secondment.

Hayden's practice covers the full spectrum of real estate matters, with extensive experience advising on the establishment of complex cross-border investment platforms, joint ventures and co-investments—including preferred equity and convertible debt/equity arrangements. He also regularly advises on direct and indirect acquisitions and disposals of large real estate assets and portfolios, development and forward funding projects, and real estate financings.

Before joining Gibson Dunn, Hayden practised for over a decade at a Magic Circle law firm headquartered in London and was named a Rising Star for Real Estate at the IFLR Rising Star Awards EMEA in 2021.

Hayden is admitted as a barrister and solicitor in New Zealand and is a registered foreign lawyer in England and Wales.

Hayden's experience includes advising: \*

- Apollo Global Management on its joint venture with LeadCrest Capital Partners for the acquisition of a 49% stake in Les Mousquetaire's Portuguese real estate arm, Alcapredial.
- Wittington Investments Limited on the £4 billion sale of its European luxury retail group, including Selfridges, London.
- A Middle Eastern sovereign investor on the acquisition of a 49% interest in Rocco Forte Hotels Group.
- A Middle Eastern sovereign investor on the disposal of its 69% majority stake in the Liverpool One shopping centre.
- A private equity sponsor on its acquisition of 50% of a joint venture holding 17 operating in NHS medical facilities across the UK.
- A private equity sponsor on the establishment of a joint venture investment platform targeting €1 billion of affordable co-living assets across France, Germany, Belgium, and Luxembourg.
- Aman Group on the establishment of a joint venture to develop three islands in the Bahamas into an ultra-luxury hotel with branded residence.
- A Middle Eastern sovereign investor on the establishment of a 50/50 joint venture with Henderson Park for the acquisition and subsequent redevelopment of The Westin Paris Vendôme, Paris.



### Capabilities

Real Estate  
Finance

### Credentials

#### Education

Institute of Professional Legal Studies -  
2008 Certificate  
University of Auckland - 2008 Bachelor of  
Laws (LL.B.)

#### Admissions

Registered Foreign Lawyer (England &  
Wales)  
England & Wales - Solicitor  
New Zealand - Barrister and Solicitor

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- A leading Property FinTech investment platform manager/operator on the establishment of an investment platform with KKR targeting SFR assets across the UK.
- A Middle Eastern sovereign investor on numerous joint ventures and co-investments, including:
  - A convertible, preferred equity co-investment alongside Global Infrastructure Partners in Skyborn Renewables (a global offshore wind platform)
  - The establishment of a 50/50 joint venture investment platform and the associated asset management and investment advisory arrangements with MassMutual and Barings International for investment in logistics assets across France, Germany, the Nordics and the UK.
  - A joint venture with Ares Management Corporation for the establishment of a European real estate debt platform.
  - The establishment of a 50/50 joint venture with Metlife for the acquisition of a 95% stake in the commercial properties at 1765, 1775 and 1785 Greensboro Station Place, Tysons Corner, Virginia, USA.
  - A mezzanine financing (by way of Eurobond issuance) to Abu Dhabi Financial Group for the acquisition and subsequent redevelopment of New Scotland Yard, London.
  - A co-investment alongside Partners Group in EdgeCore Digital infrastructure.
- A global real estate investor on the establishment of a co-investment platform with Qatari Diar, Delancey and APG for investment in the UK private-rented sector (PRS).
- The Hong Kong Monetary Authority and a global financial institution on the acquisition of a 49.9% stake in a portfolio of three offices in Paris and the associated joint venture arrangements.
- A global financial institution on the acquisition of 45 Pall Mall, London.
- A global financial institution on the establishment of a 50/50 joint venture with Guardian Wealth Management for the acquisition of a property at Via Boncompagni 71, Rome.
- Westbrook Partners on the acquisition of a portfolio of eighteen logistics properties throughout the UK.
- A joint venture between CBRE Global Investors, Kings Street and Arax Properties on the acquisition, refurbishment refinancing, and pre-let of 280 Bishopsgate, London
- Quadrant Estates on the establishment of a 95/5 joint venture and the associated development management arrangements with the Alberta Investment Management Corporation for the acquisition and development of Plot A, Nine Elms, London.

*\*Some of these representations occurred prior to Hayden's association with Gibson Dunn.*