

Hanna Chalhoub

Partner

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Dubai

Hanna Chalhoub is a partner in the Dubai office of Gibson Dunn. He is a member of the firm's Private Equity and Mergers and Acquisitions Practice Groups.

Hanna advises institutional investors, asset managers, and corporations on a wide range of complex cross-border transactions, including acquisitions, dispositions, joint ventures and co-investment deals and structures, and general corporate matters.

Hanna is recommended for United Arab Emirates: Commercial, Corporate and M&A by *Legal 500 EMEA*, which noted the team is "commercial, responsive/available, deploy diverse teams. Pleasant to work with". In previous years, clients have noted the team is: "extremely commercial and able to leverage global insight quickly and efficiently".

Hanna received his law degree, with honors, from Saint-Joseph University in Beirut. Additionally, he received a professional Masters in Litigation, Arbitration and Alternative Dispute Resolution, with honors, from the French section of the Lebanese University. He was awarded a Fulbright scholarship in 2008 and received a Master of Laws (LL.M.) from the University of Arizona's James E. Rogers College of Law, where he won the Munger Prize for Scholars in International and Business Law.

Hanna was seconded to the legal division and the private equity department of the Abu Dhabi Investment Authority in 2019. He interned at the Court of Appeal of Paris in the summer of 2005.

Hanna is a member of the Beirut Bar Association and is admitted to practice in the State of New York. He is fluent in English, French, and Arabic.

Selected Experience

- Wholly owned subsidiaries of Abu Dhabi Investment Authority on investments in:
 - Fullsteam, a leading provider of integrated business management software and payments to customers across the Main Street economy;
 - Fortna, which is the combination of MHS Global and Fortna Inc., a logistics automation company;
 - Merchants Fleet, a fleet management company;
 - Landmark Dividend, a leading digital infrastructure and renewable power company;
 - Qlik, a global leader in data integration, data quality, analytics, and AI, from Thoma Bravo?; and
 - Ken Fisher's firm, Fisher Investments (FI), an independent registered investment adviser, alongside Advent International.



Capabilities

Private Equity
Artificial Intelligence
Consumer Products and Retail
Mergers and Acquisitions

Credentials

Education

University of Arizona - 2009 Master of Laws (LL.M.)
Lebanese University - 2005 Master of Laws (LL.M.)
Saint Joseph University - Beirut - 2004 Bachelor of Laws (LL.B.)

Admissions

Lebanon - Beirut Bar Association
New York Bar

- Kuwait Investment Authority on its investments globally.
- Carlyle Group MENA Fund: Represented Carlyle Group MENA Fund in connection with the sale of its stake in General Lighting Company, a leading lighting fixtures manufacture and supplier in Saudi Arabia, to Royal Philips.
- Fajr Capital Ltd.: Represented a consortium of investors led by Fajr Capital Ltd. in connection with its acquisition of National Petroleum Services, a leading oilfield well drilling services provider operating in the Middle East and South East Asia.
- Gulf Capital: Represented Gulf Capital in connection with the sale of a stake in Metito Holding Company Ltd. (the largest privately owned water treatment company in the Middle East, with a portfolio of wastewater treatment and desalination projects across the Middle East and China) to Mitsubishi Corporation and Mitsubishi Heavy Industries; and represented Metito Holding and its majority shareholders in connection with its issuance of preference shares to Japan Bank for International Cooperation.

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