

Andrew M. Herman

Partner

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Washington, D.C. New York

Andrew M. Herman is a partner in the firm's Private Equity and Mergers and Acquisitions Practice Groups.

Andrew's practice focuses on advising private equity sponsors and their portfolio companies on leveraged buyouts, growth equity investments and other transactions. He also advises public companies on public and private mergers and acquisitions, securities law compliance and corporate governance. He is experienced in advising on the acquisition and sale of sports franchises.

Andrew's representative clients include MidOcean Partners, Quad-C Management, Arlington Capital, Rhone Capital, ATL Partners, Revolution Growth, Exelon Corporation, Tutor Perini and Monumental Sports and Entertainment (holding company of the Washington Wizards, Washington Capitals and Washington Mystics).

Andrew has been recognized as a top lawyer by *Chambers USA* from 2011 to present and has been named by *Lawdragon* Leading Dealmakers in America 2025, which honors "the eminents of M&A and power players of private equity". He also has been recognized as a Notable practitioner in *IFLR1000* 2020-2024 in the areas of mergers and acquisitions and private equity and was listed in the 2013-2018 editions of *Super Lawyers*. In *Chambers*, Andrew is described as "a good, detail-oriented lawyer," with clients noting that he "works really well with other attorneys and has a good bedside manner." Prior to joining Gibson Dunn, Andrew was a partner with Kirkland & Ellis.

Representative Clients and Transactions

Private Equity Sponsor Transactions

- MidOcean Partners in numerous transactions, including:
 - Investment in GridHawk Holdings, a premier provider of damage prevention services for critical utility infrastructure
 - Investment in The Re-Sourcing Group, a professional services firm to the finance, accounting, compliance, and IT sectors
 - Formation of MPearlRock, a strategic collaboration to introduce emerging consumer packaged goods brands to new customers
 - Acquisition of Pragmatic Institute, one of the world's largest and most-respected product management training companies
 - Acquisition of Cloyes, a leading manufacturer and distributor of timing drive systems and engine components for original equipment manufacturers and the automotive aftermarket
 - Acquisition of LYNX Franchising



Capabilities

Private Equity
Aerospace and Defense
Capital Markets
Emerging Companies / Venture Capital
Energy and Infrastructure
Mergers and Acquisitions
Power and Renewables
Securities Regulation and Corporate Governance
Sports Law

Credentials

Education

Columbia University - 1995 Juris Doctor
University of North Carolina - 1992 Master of Accounting
University of North Carolina - 1992 Bachelor of Science

Admissions

District of Columbia Bar
New York Bar

- Significant majority investment in InterVision Systems
- Acquisition of Music Reports
- Acquisition of Hanley Wood
- Acquisition of Florida Food Products and follow-on acquisition of Amelia Bay
- \$650 million acquisition of Pre-Paid Legal Services, a NYSE-listed company, and subsequent sale of majority interest in Legal Shield (f/k/a Pre-Paid Legal Services) to Stone Point Capital*
- Acquisition of The Planet Equity Group*
- \$1.0 billion sale of Water Pik to Church & Dwight Co.*
- Acquisition of Agilex Flavors & Fragrances and subsequent sale to Firmenich*
- \$1.56 billion sale of Penton to Informa*
- Acquisition of Holiday Group and Travelpro International*
- Rhone Group in numerous transactions, including:
 - Acquisition by HBC, parent company of Saks Fifth Avenue, of Neiman Marcus Group, parent company of Neiman Marcus and Bergdorf Goodman
 - Take-private transaction of Hudson's Bay Company
 - Acquisition of Lummus Technology
- Arlington Capital Partners in numerous transactions, including:
 - Acquisitions of Walbar Engine Components, Numet Machining Techniques and AeroCision
 - Acquisition of Exostar, a leader in trusted, secure business collaboration in highly regulated industries
 - Acquisition of NextiraOne Federal from Black Box Corporation and the follow-on acquisition of the Government Solutions Business of Black Box Corporation, forming Tyto Athene
 - Acquisition of Perfekta by Cadence Aerospace
 - Acquisition of Cadence Aerospace from Court Square Capital Partners*
 - Acquisition of Avalign Technologies Holdings from RoundTable Healthcare Partners*
- Quad-C Management in numerous transactions, including:
 - Investment in holding company Legacy Food Group's acquisitions of foodservice distributors Keck's Food Service, M&V Provisions, Thomsen Foodservice, and Legacy Foodservice Alliance
 - Sale of its investment in S.i. System, one of Canada's largest information technology staffing companies, to Cornell Capital and Torquest Partners
 - Investment in Synoptek, a leading global business and digital transformation advisory and consulting firm.
 - Acquisition of Astrix Technology Group
 - Investment and strategic recapitalization of HaystackID and follow-on acquisition of NightOwl Global
 - Acquisition of Learner's Edge
 - Acquisition of S.i. Systems
 - Sale of Inmark to Kelso & Company
 - Acquisition of Galleher Corp.*

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- Acquisition of Stanton Carpet Corp.*
- Formation of Compassion First, a veterinary services organization, and subsequent acquisitions of additional pet hospitals, and subsequent pending sale to JAB Holdings*
- ATL Partners and Public Sector Pension Investment Board in the formation of a new aircraft leasing platform, SKY Leasing, and the subsequent sale of its international operations to Goshawk Aviation
- ATL Partners and BCI in the acquisition of Pilot Air Freight*
- Ungerer & Company in sale of the company to Givaudan
- Greenbriar Equity in its acquisition of Lazer Spot*
- Revolution Growth in its investment in Optoro*
- Revolution Growth in its investment in Shinola*

Public Companies

- SES, the Luxembourg-based satellite telecommunication network group, on the acquisition of its Virginia-based counterpart, Intelsat.CEB in its \$3.3 billion sale to Gartner*
- Piedmont Natural Gas in its \$4.9 billion sale to Duke Energy*
- Macquarie Infrastructure and Real Assets as the leader of a consortium of investors in the \$4.7 billion acquisition of Cleco Corporation*
- Exelon Corporation in its \$7 billion acquisition of Pepco Holdings*
- Freshpet in its Initial Public Offering*
- Constellation Energy in \$4.5 billion sale of 49.99% of its nuclear generation business and \$2.6 billion of related liquidity enhancement transactions with Électricité de France SA*

Other Representative Matters

- Dr. Barbara Sturm, the German molecular cosmetics brand, on its sale to Puig, a global leader in premium beauty.
- Monumental Sports & Entertainment on its 100% acquisition of the equity interests in NBC Sports Washington by acquiring NBCUniversal's 67% stake in the network.
- Monumental Sports & Entertainment in the investment by Laurene Powell Jobs in the partnership that owns the Washington Capitals, Washington Wizards, Washington Mystics, Capital One Arena, and other sports and entertainment assets and businesses*
- Monumental Sports & Entertainment in its acquisition of a 33% equity interest in Comcast SportsNet Mid-Atlantic Holdings and the sale of a 33% equity interest in Monumental Sports Network to NBCUniversal Media*
- BofA Merrill Lynch, as financial advisor to The Sterling Family Trust, in the \$2 billion sale of the Los Angeles Clippers basketball franchise to Steve Ballmer, former CEO of Microsoft Corp.*
- Carolina Hurricanes in the sale of control to Tom Dundon, managing partner of Dundon Capital Partners*
- Monumental Sports & Entertainment in its acquisition of the Washington Wizards, Washington Mystics, Capital One Arena (f/k/a Verizon Center) and related businesses*
- Longwing Real Estate Ventures in connection with acquisition with minority interest in New Jersey Nets and of hotel and commercial properties*
- A number of clients seeking opportunities to acquire potential ownership of

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professional sports franchises

Andrew graduated in 1995 from Columbia University School of Law, where he was a Harlan Fiske Stone Scholar and the submissions editor of the *Journal of Transactional Law*. He received a master's degree with honors in accounting from the University of North Carolina, Chapel Hill in 1992.

**Engagements prior to joining Gibson, Dunn & Crutcher.*

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