

Joe Orien

Partner

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Dallas

Joe Orien is a partner in the Dallas office of Gibson, Dunn & Crutcher. His practice focuses on complex business transactions, including mergers and acquisitions, joint ventures, growth and venture investments, minority investments, leveraged acquisitions, exits, complex strategic and commercial agreements, operating agreements and equity incentive structures, and advising on general corporate matters.

Previously Joe served as the General Counsel of Integrity Marketing Group, an independent distributor of life and health insurance products, where he advised the company on legal, business and regulatory matters, including several acquisitions. He has also represented a variety of public and private companies, investment funds and high-net-worth individuals and family offices in various industries, including financial services, marketing, infrastructure, retail and consumer products, energy, entertainment and technology, in transactions in size ranging from several millions to billions of dollars.

Joe earned his law degree summa cum laude from the J. Reuben Clark Law School at Brigham Young University, where he served as Editor-in-Chief of the *Brigham Young University Law Review*. He graduated with Bachelor's and Master's degrees in Accounting from Brigham Young University. Prior to joining the firm, Joe clerked for the Honorable Jennifer Walker Elrod of the U.S. Court of Appeals for the Fifth Circuit.

Representative Transactions

- Counsel to Keystone Group, a privately held investment firm, in numerous investments
- Counsel to Arcosa, Inc. in the disposition of its international storage tanks business
- Counsel to Trive Capital and its OWL Services business in several acquisitions
- Counsel to CenterOak Partners LLC in its acquisition and divestitures of numerous businesses
- Counsel to American Airlines in its partnership with JetSMART, an ultra-low-cost carrier operating in South America
- Counsel to Callaway Golf Company in its strategic investment in Five Iron Golf
- Counsel to Topgolf International, Inc. in strategic investments
- Counsel to D.R. Horton in its acquisition of a controlling interest in publicly-traded Forestar Group, Inc.
- Counsel to Sony Pictures Television Networks in its agreement to acquire a substantial majority stake in Japanese anime distributor Funimation Productions, Ltd.
- Counsel to Atmos Energy in its acquisition of a natural gas pipeline and related assets from EnLink Midstream and its disposition of its energy marketing subsidiary to CenterPoint Energy
- Counsel to Edge Natural Resources, LLC in its formation of a joint venture focused on small-cap upstream oil and gas investments
- Counsel to FAM AB, owned by the three largest Wallenberg Foundations, in



Capabilities

Mergers and Acquisitions
Investment Funds
Private Equity
Securities Regulation and Corporate Governance

Credentials

Education

Brigham Young University - 2013 Master of Arts
Brigham Young University - 2013 Bachelor of Science
Brigham Young University - 2013 Juris Doctor

Admissions

Texas Bar

Clerkships

US Court of Appeals, 5th Circuit, Hon. Jennifer Walker Elrod, 2013 - 2014

connection with its investment in Swedish packaging manufacturer Nefab

- Counsel to French pharmaceutical company Virbac SA in its acquisition of assets from Eli Lilly
- Counsel to Brazos Private Equity Partners in connection with acquisitions of multiple portfolio companies

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