

# Benjamin S. Ross

Partner

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Los Angeles

Ben Ross is a Co-Chair of Gibson Dunn's Media, Entertainment, and Technology Practice Group. He advises public companies, private equity sponsors, growth-stage companies, and founders on mergers and acquisitions and other complex strategic transactions, with particular experience across the media, entertainment, technology, consumer brands, and services sectors.

Ben regularly represents clients in the acquisition and sale of entertainment platforms and assets, technology businesses, and IP-driven consumer brands. He is frequently engaged on repeat and programmatic M&A, add-on acquisitions, strategic divestitures, and ownership transitions for sponsor-backed and founder-led businesses, and is known for navigating complex deal economics, including bespoke waterfalls and highly tailored structures.

Ben has been recognized as a leading lawyer in M&A by *Chambers USA*, one of the Top 500 Leading Lawyers in America by *Lawdragon*, a "Power Lawyer" by *The Hollywood Reporter*, and one of the best lawyers in the entertainment industry by *Variety*.

Ben clerked for Chancellor William B. Chandler III of the Delaware Court of Chancery. He received his J.D. from New York University School of Law, where he was awarded the Vanderbilt Medal and the President's Service Award, and his B.A., *magna cum laude*, in Philosophy from Princeton University.

## Representative Clients

**The Azoff Company** (and affiliated platforms) in strategic transactions and investments across music, live entertainment, sports, and media, including Global Music Rights, Iconic Artists Group, and Oak View Group, and related institutional financings, acquisitions, and joint ventures.

**Universal Pictures** (and affiliates, including Comcast divisions) in strategic investments, acquisitions, and partnerships, including with Amblin Partners, Will Packer Productions, Blumhouse Productions, and Illumination Entertainment.

**Candle Media** in multiple acquisitions and investments, including Hello Sunshine, Westbrook, ATTN:, The Home Edit, and Faraway Road Productions.

**High-profile entertainers, athletes, and founders** in the formation, financing, and sale of consumer brands and IP-driven businesses, including **Huda Beauty** (TSG Consumer Partners investment and redemption, and the sale of KAYALI), **Jen Atkin** (sale of Ouai to Procter & Gamble), and **Kevin Hart** (strategic partnership with Authentic Brands Group).

## Other Experience



## Capabilities

Mergers and Acquisitions  
Emerging Companies / Venture Capital  
Family Office  
Media, Entertainment, and Technology  
Private Equity  
Royalty Finance

## Credentials

### Education

New York University - 2004 Juris Doctor  
Princeton University - 2001 Bachelor of Arts

### Admissions

New York Bar  
California Bar

### Clerkships

Delaware Court of Chancery, Hon. William B. Chandler III, 2005 - 2006

Ben has also advised public companies, private equity sponsors, growth-stage companies, and other organizations on cross-border transactions, financings, and restructurings, including complex, multi-year internal reorganizations and governance-driven restructurings; such clients include **CBS, Twentieth Century Fox, AMC Networks, Riot Games, Cadence Design Systems, Nordstrom, PwC, and Acumen Fund.**

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