Richard B. Sen

Of Counsel

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London



Richard Sen is of counsel in the London office of Gibson, Dunn & Crutcher. He is a member of the firm's Real Estate Practice Group.

Richard's practice covers all aspects of commercial real estate, with a particular focus on ground-up development, joint venture and equity investments, forward funding and forward purchase acquisitions, build-to-suit leasing and sale and leaseback transactions across asset types. He has a substantial Saudi Arabian and wider Gulf practice, acting for PIF and its portfolio companies on large-scale industrial, mobility and giga-project development mandates, and regularly acts on high value, complex, structured real estate deals in the UK and Europe. He represents U.S. and European financial investors (primarily opportunity and private equity funds) together with sovereign wealth funds, public companies and REITs.

Richard is recognised in *The Legal 500 UK 2027* as a Next Generation Partner for Commercial Property: Investment, where clients describe him as an "*exceptional communicator, relationship manager, and someone with the tenacity (and pragmatism) to get things over the line.*"

Prior to joining Gibson Dunn, Richard practised at a leading City of London law firm.

Selected experience:

- PIF's wholly owned subsidiary, TASARU Mobility Investment, on the development and leasing arrangements to establish the King Salman Automotive Cluster in King Abdullah Economic City.
- PIF on the development, leasing and joint venture arrangements with Hyundai Motor Company to establish a world class automotive manufacturing facility in King Abdullah Economic City.
- PIF on the development, leasing and joint venture arrangements between its wholly owned subsidiary, the Renewable Energy Localization Company (RELC), Vision Industries Company and each of JinkoSolar Middle East DMCC and Lumetech to manufacture solar cells, modules, ingots and wafers in the KSA.
- A PIF portfolio company on the joint venture, development, operation and offtake arrangements for a large-scale staff accommodation scheme in Riyadh.
- A Saudi developer on development management arrangements with a Southeast Asian sovereign investor for a major mixed-use scheme in Mecca.
- A US developer, as development manager, on development management arrangements with a Saudi family office for a mixed-use scheme in Jeddah and with a Kuwaiti sovereign investor for a mixed-use scheme in Kuwait City.
- Welltower Inc. on its acquisition from Bridgepoint of Care UK (over 140 care

Capabilities

Real Estate
Finance
Mergers and Acquisitions
Private Equity
Real Estate Investment Trust (REIT)

Credentials

Education

Northumbria University - 2010 Legal Practice Course

Newcastle University - 2009 Bachelor of Laws (LL.B.) (Hons)

Admissions

England & Wales - Solicitor

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homes across the UK) and the related care service arrangements with management.

- Welltower Inc. on the acquisition and management arrangements for a portfolio of care homes across the UK.
- Brookfield Asset Management on the development, acquisition and joint venture arrangements for a portfolio of student housing assets across Spain and Portugal, and the subsequent €1.2 billion disposal of the platform.
- KKR on its equity arrangements with operating partners across the hospitality, living and logistics sectors in the UK and Europe.
- Oaktree Capital Management on a number of real estate private equity transactions and joint ventures in the UK and across Europe.
- Centerbridge Partners on establishing a European industrial outdoor storage joint venture, and on the acquisition of a logistics portfolio across Germany, the UK, Switzerland, Poland and Hungary.
- Apollo Global Management on the take private of Atlantic Leaf, a dual-listed company owning an extensive portfolio of UK industrial assets.

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