Whitney Smith

Of Counsel

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Whitney Smith is of counsel in the Washington, D.C. office of Gibson, Dunn & Crutcher and is a member of the firm's Real Estate Practice Group. She advises clients on a broad array of real estate matters, with a particular focus on digital infrastructure assets. Whitney represents owners, operators, developers, investors, and sponsors in the data center space on the acquisition and disposition of data center assets, the negotiation of data center leases and services agreements, and the negotiation of property management agreements. Whitney leverages her in-depth knowledge of the data center market to develop business-minded solutions for her clients.

Whitney's recent experience includes the following:*

- Negotiation of numerous large-scale leases and services agreements with hyperscale and large enterprise customers across the globe on behalf of public and privately owned data center owners, operators, and developers;
- Negotiation of both the acquisition and disposition of data center assets nationally, including the acquisition of greenfield sites for the future development of data center campuses; and
- Negotiation of the real estate aspects of multiple M&A transactions and portfolio investments in the cloud and digital infrastructure space.

Whitney has been recognized in *The Best Lawyers in America*® for Real Estate Law.

Whitney received her Juris Doctor from the University of Virginia in 2016, where she was a member of the Virginia Journal of International Law. She earned a Master of Arts in urban planning in 2013 and a Bachelor of Arts in 2011 from Rollins College.

Whitney is admitted to practice law in the District of Columbia and Virginia.

*Includes representations prior to Whitney's association with Gibson, Dunn & Crutcher.

Capabilities

Real Estate
Data Centers and Digital Infrastructure Projects

Credentials

Education

University of Virginia - 2016 Juris Doctor
Rollins College - 2013 Master of Arts
Rollins College - 2011 Bachelor of Arts

Admissions

District of Columbia Bar
Virginia Bar

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