

Sean K. Tierney

Partner

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London

Sean Tierney is a partner in the Firm's Private Equity / Corporate Real Estate Department, based in London. He has a trans-national practice, advising on transactions in the UK and Europe, while also assisting UK & EMEA-based investors with their real estate investments into the United States.

Sean prides himself on providing solutions-oriented counsel. And, he guides clients through every stage of the real estate investment lifecycle, advising on:

- Joint ventures
- Single-asset and portfolio M&A transactions
- Secondaries
- Financings, refinancings, and disposals

Sean represents clients across the capital and debt stack, working with private equity sponsors, institutional and non-institutional investors, developers, operators, lenders, and borrowers.

Sean also launched the Firm's London-based hospitality practice. He has market-leading expertise in hotel transactions and the negotiation of long-term hotel management agreements, advising investors and operators on structuring and executing deals with major global brands.

Sean has been recognized as a leading lawyer by:

- *Who's Who Legal* Hospitality 2024
- *Lawdragon 500*: Leading Global Real Estate Lawyers, 2024
- *Law360*: Hospitality MVP, 2023
- *Best Lawyers*: Ones to Watch in America™ in Real Estate, 2022 and 2023
- *Lawdragon*: 500 X – The Next Generation, 2023

Representative matters include:

- Acquisition, joint venture, and financing, and hotel management agreement for the Standard Hotel on behalf of three institutional investors.
- Acquisition, financing, and negotiation of the hotel management agreement for the Park Hyatt Zurich (Zurich, Switzerland).
- Representation of the EQ Group in connection with the acquisition of an 18-hotel portfolio in the United Kingdom.



Capabilities

Real Estate

Credentials

Education

University of Michigan Juris Doctor
Loyola Marymount University Bachelor of Arts

Admissions

California Bar

- \$835 million acquisition of The Diplomat Beach Resort in Hollywood, Florida, the largest hospitality transaction since the Covid-19 pandemic (Florida).
- Acquisition, financing and re-opening of the Hilton Times Square (New York).
- \$1.1 billion acquisition of the Dropbox headquarters in San Francisco (California).
- Negotiation of the \$2.2 billion construction financing for the Fontainebleau Las Vegas (Nevada).
- Acquisition, re-branding, and recapitalization of the Waldorf Astoria, Monarch Beach (California).
- Acquisition, financings, and repositioning of the Jane Hotel in New York (New York).

Sean graduated *cum laude* from the University of Michigan Law School. While at Michigan, he worked in the Community and Economic Development Clinic, advising small businesses and non-profit organizations dedicated to the economic revitalization of Detroit, Michigan. Sean graduated *magna cum laude* from Loyola Marymount University where he earned a Bachelor of Arts degree with a major in Philosophy and a minor in Business Administration.

Sean is also a proud member of the Board of Directors of Verbum Dei High School, a college prep school for low-income students located in the Watts neighborhood of Los Angeles.

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