

Roger Singer Discusses Changing Real Estate Fundraising Dynamics with Law360

In the Media | September 4, 2025

Law360

Partner Roger Singer has spoken to [Law360 Real Estate Authority](#) about the changing dynamics in the real estate fundraising market, as fund managers give more control to their biggest investors to alleviate uncertainties around liquidity and U.S. tariff policies. Roger told the publication that some investors are seeking more individualized arrangements in their capital commitments: "That's certainly one thing we've been seeing — a bit of a shift in the dynamic of relative control over the capital, once it's committed." He also noted that while overall fundraising volume may be down, several investors are making larger commitments: "In fact, for some funds, it's one or two who are investing \$100 or \$200 million. The big-ticket swings really make a difference," he said.

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