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Texas Lawyer Interviews Texas Dealmaker of the Year Rob Little

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Texas Lawyer

Texas Lawyer [PDF] interviewed partner Rob Little after he was named the Texas Dealmaker of the Year at their 2026 Texas Legal Awards. He was asked how he stays ahead of the curve in a competitive market. “Staying ahead in this market is less about predicting where it's going than being prepared for wherever it goes,” he said. “On every high-stakes deal, I start from the documents themselves—the merger agreement, the deal protections, the fiduciary record—because that is where transactions are actually won and lost. When you know the agreement cold, you can anticipate the other side's next three moves rather than react to the last one.”

Related People

Robert B. Little

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