

POWER LAWYERS 2012

AMERICA'S **TOP 100** ENTERTAINMENT ATTORNEYS



Larry Ulman

Gibson, Dunn & Crutcher LLP

It's not easy for a lawyer representing Hollywood studios in large film-slate deals since the Wall Street financing bubble popped a few years ago. Despite the obstacles, Ulman was involved in two of the biggest transactions of the past year, helping arrange hundreds of millions of dollars for Sony and Paramount from Hemisphere Capital and David Ellison's Skydance Pictures, respectively. After work each day, Ulman relaxes for a few hours with crossword puzzles.

➔ **How I get leverage** "There are only six film studios. Part of what we try to do is be user-friendly and pitch getting the deal done and being good to work with."