

DENVER BUSINESS JOURNAL

TOP WOMEN IN ENERGY

ROBYN ZOLMAN

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Robyn Zolman's greatest accomplishment throughout her career is not the billions of dollars in transactional law deals as might be suggested by her resume, but rather the relationships she has formed with her clients over the last 15 years.

Zolman sees Denver as a natural place of focus for the energy industry because of its opportunities for innovation with local, regional and national client development. Zolman represents energy clients in public and private offerings, corporate restructuring, securities regulation and corporate governance matters. She said the energy sector is "fun, fast paced, and one that requires a lot of creativity."

Zolman was honored for Deal of the Year at the 2014 Global Energy Awards for handling financing and SEC regulations in the Williams Partners and Access Midstream Partners \$50 billion merger. Her representation of the Williams Companies over the last 13 years has amounted to over 40 transactions involving over \$100 billion.

Up until 2016 commodity prices were low, which required Zolman to come up with creative funding options for companies to raise capital in order to acquire, divest, restructure debt, and keep operations running. Recently, Zolman has seen companies do a lot of asset shuffling and outsourcing to fulfill capital needed to run their energy related businesses. Zolman's multiple focuses in transactional law, such as her work navigating the housing crisis in the late 2000s, have helped her to create solutions when uncontrollable factors occur.

